

FADSS 2019 Spring Leadership Conference Partners

FADSS PLATINUM PARTNERS

Company	Primary Contact	Services Provided to Districts
	<p>Adam Joyce ajoyce@copleycg.com 434.660.3549</p>	<p>The Copley Consulting Group is a Premier Business Partner and Reseller for Qlik Analytics in the State and Local government and Education sector. We provide Qlik's self-service analytics and reporting technology to education organizations across the country, turning data quickly into insights for hundreds of use cases, from understanding student and teacher performance, to bus routing optimization and school environment analysis.</p>
	<p>Brian Branham BBranham@crowneinc.com 321.239.2413</p>	<p>Crowne Consulting Group provides best in class benefit cost containment strategies to include: self-funding, stop loss, on site medical clinics known as My Health Onsite, pharmacy solutions, and cancer case management. Crowne also provides a full service procurement solution.</p>
	<p>Rob Selvaggi RSelvaggi@cainc.com 407-346-3153</p>	<p>Founded in 1969, Curriculum Associates, LLC designs research-based print and online instructional materials, screens and assessments, and data management tools. The company's products and outstanding customer service provide teachers and administrators with the resources necessary for teaching diverse student populations and fostering learning for all students.</p>
	<p>David Stephens dstephens@fsbit.net 352.464.3225</p>	<p>The Florida School Boards Insurance Trust (FSBIT) was established in 1981 to provide the best Risk Management and Claims Management Services possible at the lowest cost. FSBIT is solely owned and governed by its Member Districts Superintendents, Board Members, Chief Financial Officers, and Risk Managers.</p>
	<p>Cathy Bonhomme cbonhomme@istation.com 813.785.1531</p>	<p>Integrating blended learning solutions that drive reading intervention, instruction, and enrichment, Istation's innovative educational technology includes assessments and instruction for classroom and home use in PreK-8 reading. Developed to provide the data-driven support schools need to deliver differentiation to help students grow, Istation's comprehensive, award-winning technology provides adaptive curriculum, formative assessments, teacher-led lessons, personalized data profiles and professional development.</p>

PLATINUM PARTNERS, CONT.

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	<p>Jaime Blair jaimie.blair@hobsons.com 703.819.0123</p>	<p>Naviance is a comprehensive K-12 college and career readiness solution that helps districts and schools align student strengths and interests to postsecondary goals, improving student outcomes and connecting learning to life.</p>
	<p>Kimberley Kraft kimberley.kraft@nwea.org 813.920.0985</p>	<p>NWEA® is a not-for-profit organization that supports students and educators worldwide by providing assessments, insightful reports, professional learning, and research services. Our solutions are trusted by educators in more than 9,500 schools, districts, and education agencies in 145 countries. Visit www.NWEA.org to find out how NWEA can partner with you to help all kids learn.</p>
	<p>Diana Cullison-Tipton dcullisontipton@scholastic.com 918.953.9565</p>	<p>Scholastic materials are used in 90% of US schools for every grade level and subject matter. Scholastic provides digital and print instructional solutions encompassing guided reading, classroom libraries, magazines and core literacy programs in addition to teacher and district support through professional learning, Learning Supports and family engagement.</p>
	<p>Ron Gomez ronaldo.gomez@sodexo.com 415.760.4559</p>	<p>Sodexo supports student engagement and improves the Quality of Life for the entire Schools community. By focusing on Quality of Life services, we reinforce the overall experience of a student's educational journey. From nutritious school meals to clean classrooms to safe playgrounds and more, Sodexo enhances every student's ability to learn and grow. For more information, please visit http://www.sodexoUSA.com</p>

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FADSS GOLD PARTNERS

Company	Primary Contact	Services Provided to Districts
	<p>Brian Barnes bbarnes@collegeboard.org 850.708.4324</p>	<p>Founded in 1900, the College Board was created to expand access to higher education. Today, the membership association is made up of over 6,000 of the world's leading educational institutions and is dedicated to promoting excellence and equity in education. Each year, the College Board helps more than seven million students prepare for a successful transition to college through programs and services in college readiness and college success — including the SAT® and the Advanced Placement Program®.</p>
	<p>Laura Brown Laura.Brown@edmentum.com 850.832.9654</p>	<p>Edmentum delivers rigorous, research-based curriculum, assessments, and practice items aligned to the most up-to-date standards and designed to engage students. We are committed to making it easier for educators to individualize learning for every student through simple technology, high quality contact, and actionable data.</p>
	<p>Lois Page Lois@Footsteps2Brilliance.com 407.276.7585</p>	<p>Footsteps2Brilliance has created a breakthrough bilingual Early Learning Mobile Technology Platform that accelerates student achievement by uniting the power of mobile learning technology with the most current cognitive research. Our ability deliver it on any smart device, leveraging the technology families already own, provides districts with unprecedented ability to scale this early learning tool community wide, monitor progress and close the 3rd grade reading gap.</p>
	<p>Richard “Dick” Clapp rclapp@neola.com 330.289.5057</p>	<p>Neola provides school districts with a complete service for developing and updating Board Bylaws and Policies, Administrative Procedures, Forms, Staff Handbooks and Student/Parent Handbooks in digital and printed format.</p>

FADSS 2019 Spring Leadership Conference Partners

FADSS GOLD PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
	<p>Jim Valveri jvalveri@vmware.com 850.322.7452</p>	<p>VMware is a global leader in cloud infrastructure and digital workspace technology that accelerates digital transformation by enabling unprecedented freedom and flexibility in how our customer’s build and evolve IT environments. Forward looking K12 districts are meeting the future head on with VMware’s Workspace One Solution. They are using “follow me” learning workspaces to deliver the information students, teachers and administrators need, when they need it, while giving IT staff the ability to easily provision, secure and manage desktops, applications and data from a centralized location.</p>
	<p>JoAnn Cox jcox@wested.org 850.284.4945</p>	<p>WestEd is a national leader in high-quality professional learning, research, and development. As home to the Center for School Turnaround (CST), WestEd delivers unparalleled expertise to help your leadership teams solve the most pressing challenges in education. Our work spans large and small districts—from rural, urban, and suburban areas—and ensures development and implementation of the best possible education practices. Discover how we can help you create positive, equitable outcomes for students throughout Florida. WestEd.org.</p>

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FADSS SILVER PARTNERS

Company	Primary Contact	Services Provided to Districts
	<p>Jason Sinuefield</p> <p>Jason_Sinuefield@Discovery.com</p> <p>919.564.9916</p>	<p>As the global leader in standards-based digital content for K-12 classrooms worldwide, Discovery Education is transforming teaching and learning with award-winning digital textbooks, multimedia content, professional learning, and the largest professional learning community of its kind. Serving 4.5 million educators and over 50 million students, Discovery Education partners with districts, states, and like-minded organizations to captivate students, empower teachers, and transform classrooms with customized solutions that increase academic achievement.</p>
	<p>Dan McLaughlin</p> <p>DMclaughlin@ESS.com</p> <p>609.923.2403</p>	<p>ESS is an educational staffing firm specializing in management of substitute teachers, paraprofessionals and support personnel for school districts. Our focus is to relieve school districts of administrative duties related to substitute personnel including recruiting, screening, credentialing, training, placing and daily management of the workforce. We deliver an unmatched level of coverage that ensures quality in the classroom while providing significant, bottom-line cost savings.</p>
	<p>Kevin Thompson</p> <p>Kevin.Thompson@myfloridaprepaid.com</p> <p>850.591.0068</p>	<p>The Florida Prepaid College Board is committed to helping Floridians save for future qualified higher education expenses by providing a cost-effective, financially sound Prepaid College Plan and other college savings programs. Florida Prepaid is the largest, longest running and most successful prepaid plan in the nation with more than 1.8 million Florida Prepaid College Plans purchased and more than \$6.7 billion invested in Prepaid Plans by Florida families.</p>
	<p>Bill Purtell</p> <p>BillPurtell@fsbd.com</p> <p>561.222.9135</p>	<p>Florida School Book Depository is a private organization maintained to serve Educational Publishers by efficiently distributing a variety of K-12 instructional materials only in the state of Florida.</p>

FADSS 2019 Spring Leadership Conference Partners

FADSS SILVER PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
	<p>Tammy Malone Tammy.Malone@hp.com 813.493.9286</p>	<p>HP applies its experience deploying education technology serving millions of students around the world to meeting the challenges of 21st century education. Our digital solutions maximize learning outcomes, focusing on planning, leadership, and total access to content for always-on, always-connected teaching and learning.</p>
	<p>Mary Nelson mary.nelson@imaginelearning.com 850-708-4140</p>	<p>Imagine Learning delivers award-winning language, literacy, and mathematics software solutions for K–12 students, revolutionizing the way children learn. Students and teachers love Imagine Language & Literacy, Imagine Math, Imagine Math Facts, and Imagine Español because they are research based, data driven, instructionally differentiated, and incredibly fun to use.</p>
	<p>Debbie Pearson debbie.pearson@kellyservies.com 713.385.8855</p>	<p>Kelly Educational Staffing® (KES®) is a specialty service of Kelly Services, Inc, a leader in workforce solutions and the first staffing provider to develop a comprehensive education talent management solution. Launched in 1997, KES is the largest provider of substitute teachers nationwide and Florida with 100% success rate in improving school performance. KES proudly offers our client schools unique value and unparalleled experience and expertise.</p>
	<p>Jonathan Pounds Jonathan.Pounds@renaissance.com 386.283.8557</p>	<p>Renaissance® transforms data about how students learn into instruments of empowerment for classroom teachers, enabling them to guide all students to achieve their full potentials. Through smart, data-driven educational technology solutions that amplify teachers’ effectiveness, Renaissance helps teachers teach better, students learn better, and school administrators lead better.</p>

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ASSOCIATE PARTNERS

Company	Primary Contact	Services Provided to Districts
	<p>Gary Evans</p> <p>Gary.Evans@audioenhancement.com</p> <p>800.383.9362</p>	<p>For 40 years Audio Enhancement has created technology to create more effective classrooms. Audio Enhancement's SAFE System connects classrooms to first responders for quick response and communication. This revolutionary system captures audio and visual classroom proceedings for just-in-time help. Adding EPIC System connects educators to the front office for an extra level of safety and assurance for those in the school and classrooms.</p>
	<p>Bill Reynolds</p> <p>BillR@CrisisGo.com</p> <p>618.308.0870</p>	<p>CrisisGo protects lives by providing a comprehensive safety platform that allows school stakeholders to stay connected and utilize critical safety resources to navigate any situation from the start of an emergency to its resolution. Safety is a shared responsibility, and our platform allows everyone to play their role in safety.</p>
	<p>Pam McAuley</p> <p>Pam.McAuley@edgenuity.com</p> <p>480.675.7284</p>	<p>Edgenuity provides online and blended learning solutions for students in grades K-12 including core and credit recovery courses, intervention and test readiness programs, virtual instruction, and professional development. Our solutions propel student success, empower teachers to deliver effective instruction, and enable schools to meet their academic goals. Learn more at Edgenuity.com.</p>
	<p>Rian Meadows</p> <p>rmeadows@flvs.net</p> <p>850.443.4473</p>	<p>Florida Virtual School (FLVS) is a statewide Kindergarten-12 public school, providing digital solutions to the entire state of Florida, offering more than 180 courses to public, private and homeschool students. With personalized instruction, we are dedicated to providing innovative educational solutions that ensure each student's unique educational needs are met. All teachers are Florida certified and have completed extensive professional development in virtual education.</p>

FADSS 2019 Spring Leadership Conference Partners

ASSOCIATE PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
	<p>Benj Sampson</p> <p>bsampson@fueleducation.com</p> <p>817.888.1216</p>	<p>Fuel Education partners with school districts to fuel personalized learning through innovative solutions for pre-K–12th grade online and blended learning programs. Its PEAK™ Personalized Learning Platform enables teachers to customize courses using their own content, FuelEd courses and titles, third-party content, and OER. FuelEd offers the industry’s largest catalog of digital curriculum, certified instruction, professional development, and educational services.</p>
	<p>Ray Chirnside</p> <p>ray@gaggle.net</p> <p>800.288.7750</p>	<p>Gaggle’s mission is to ensure the safety and well-being of students and schools, so teachers can focus on education. Gaggle Safety Management reviews student content on school-provided email and drive accounts. Actionable items are analyzed for inappropriate content through machine-learning technology, our proprietary “Anti-Pornography Scanner,” and an in-house team of trained safety professionals. We inform schools immediately of students struggling with self-harm, substance abuse, cyberbullying, and other creditable threats.</p>
	<p>MaryEllen Morris</p> <p>Maryellen.Morris@mybentek.com</p> <p>561.282.8348</p>	<p>Gehring Group has been providing expert Employee Benefits and Risk Management consulting services to public sector clients for over 25 years and has grown to become one of the most respected insurance and risk management consulting agencies in the state. Kurt Gehring is the quintessential entrepreneur – leading with a strong ethical compass, building from the ground up, and successfully developing and leading a progressive, state of the art insurance organization that challenges the status quo while setting the pace for innovation in the industry.</p>
	<p>Brad Maxwell</p> <p>Maxwell2550@bellsouth.net</p> <p>850.792.5110</p>	<p>As Florida's leading partner in Educational Recognition and Graduation Products, your local Herff Jones Scholastic Representatives would like to take this opportunity to thank all of our school districts for allowing us to serve their needs. From Pensacola, all the way to Key West, your Herff Jones Team of Florida has more local representatives invested their communities than anyone in the industry.</p>

FADSS 2019 Spring Leadership Conference Partners

ASSOCIATE PARTNERS, CONT.

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	<p>Allison Lambert Allison.Lambert@hmhco.com 917.239.5666</p>	<p>Houghton Mifflin Harcourt is a leading provider of pre-K–12 education content, services and cutting-edge technology solutions across a variety of media, HMH enables learning in a changing landscape. HMH is uniquely positioned to create engaging and effective educational content and experiences from early childhood to beyond the classroom.</p>
	<p>Brad Weir bweir@illuminateed.net 615.848.8577</p>	<p>Illuminate Education is the leading provider of K-12 technology and services. Our Education Intelligence Platform (EIP) helps educators quickly make data-informed decisions to improve student achievement. The powerful set of modules in our EIP enables functionality such as assessment building and administration, data visualization, RtI/MTSS support, reporting and analysis. Illuminate Education supports over 12 million students and 2000 districts across all 50 states.</p>
	<p>Justin Flaitz jflaitz@k12insight.com 703.542.9608</p>	<p>K12 Insight brings the power of customer experience to the nation’s K-12 schools. School district leaders use the company’s cloud-based customer experience platform to listen to their communities, quickly identify and respond to potential threats, and turn everyday interactions into exceptional experiences for students, parents, teachers and staff. A combination of technology, survey research and customer service training converge to deliver a solution that is unlike anything in K-12 education.</p>
	<p>Laz Garcia 954.687.3997 Laz@lexialearning.com</p>	<p>Lexia Learning is committed to helping all students become proficient readers and confident learners. Lexia partners with K-12 educators to provide personalized instruction, actionable data, and professional learning to promote student achievement.</p>
	<p>Charlie VanZant cvanzant@meteoreducation.com 352.682.1726</p>	<p>MeTEOR Education’s team of educational consultants, learning environment designers, and industry experts helps communities create transformational learning experiences. Through purposeful design we effectively combine methods, tools, and environments in a way that empowers teacher-student and student-to-student relationships. The end result is an increase in student engagement, capacity, and overall achievement.</p>

FADSS 2019 Spring Leadership Conference Partners

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 Microsoft	<p>Bob Dudenhoefer bobdude@microsoft.com 813.281.3937</p>	<p>Every student deserves an education that unlocks their limitless potential. Microsoft Education empowers better learning outcomes for all students, helps teachers make the most of classroom time, and enables schools to make the most of their budgets.</p>
 newsela	<p>Paige Dirscherl paige.dirscherl@newsela.com 407.446.3150</p>	<p>Newsela's mission is to unlock the written word for everyone. We provide an Instructional Content Platform that brings together engaging, accessible content and integrated assessments and insights. The result is more engaged readers—and engaged readers are better learners. Newsela has become an essential solution for schools and districts, with a presence in over 90% of U.S. K-12 schools. Newsela is the content platform for the connected classroom.</p>
	<p>Mike Omenazu momenazu@panoramaed.com 617.356.8123</p>	<p>Panorama helps districts "measure what matters." We collect and analyze data about social-emotional learning, school climate, and family/community engagement. With research-backed measures and analytics, Panorama provides the tools innovative districts trust.</p>
	<p>Pam Brewer Pam.brewer@powerschool.com 353.843.0692</p>	<p>At PowerSchool, we believe in the simple truth that every student deserves the best opportunities in life. That's why our mission is to power the education ecosystem with unified technology that helps educators and students realize their potential, in their way. From the back office to the classroom to the home, PowerSchool helps schools and districts efficiently manage instruction, learning, grading, attendance, assessment, analytics, state reporting, special education, student registration, talent, finance and HR.</p>
	<p>Megan Hartman Megan.Hartman@rethinkd.com 561.254.3275</p>	<p>Rethink Ed combines the power of technology and research to deliver innovative, evidence-based training, instructional materials and supports to ensure that every student acquires the academic, behavioral, adaptive and social/emotional skills they need to succeed in school, at work and in life. Rethink Ed positions educators, students and families for success. Rethink also provide Social and Emotional Learning for Adult learners, 120 general ed models, and 120 special ed modules. Tier 1, 2 and 3 support.</p>

FADSS 2019 Spring Leadership Conference Partners

ASSOCIATE PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
	<p>Erreick Williams erreick.williams@rightatschool.com 413.270.0258</p>	<p>Right At School offers school districts a headache-free solution to before-and after-school care at no cost to schools. We provide safe, engaging, and meaningful programs to enrich the lives of students, give parents peace of mind, and enable districts and schools to focus on their academic mission.</p>
	<p>Scott Braynard Scott@schoolstatus.com 678.777.1801</p>	<p>SchoolStatus helps you connect rich data analysis and meaningful parental communication- all with support and onsite training included. Integrate your SIS, 3rd-party, benchmark, and state assessment data, then center your 1:1 parent communication around those data points. Parent engagement becomes more effective, improving student outcomes.</p>
	<p>David Traviesa david.traviesa@voyagersopris.com 813.326.2686</p>	<p>Voyager Sopris Learning™ provides research- and evidence-based educational solutions for sustained success, including assessments, professional development and school-improvement services, literacy and math instructional tools — both comprehensive intervention and supplemental — and resources to build a positive school climate. For more information, visit www.voyagersopris.com.</p>
	<p>Otis Davis Otisdavis33@gmail.com 602-906-6019</p>	<p>Inspired by Steve Wozniak, Woz U Education provides a personalized approach to nurturing an engineering mindset through hands-on projects so learners can land high-demand tech jobs. Our learners design, engineer, test, improve and create through career pathways in computer coding, robotics, drones, 3-D printing and electronics.</p>
	<p>Michael Gallagher, Sr. Michael.gallagher@zaner-bloser.com 407.375.7514</p>	<p>Zaner-Bloser develops educational materials to build literacy skills among students in grades K-5. A member of the Highlights Family of Companies, we are proud to partner with educators, students, and families to bring joyful, successful learning to every classroom.</p>
	<p>Kristine George kgeorge@zspace.com 561.345.0464</p>	<p>zSpace combines elements of AR and VR to create lifelike experiences that inspire curiosity, create engagement, and deepen understanding. Today, hundreds of thousands of students are using zSpace worldwide. This immersive technology enables experiential learning through student-centered activities that supplement and align with existing K12 and CTE curriculum.</p>

Message from FADSS CEO Bill Montford

FADSS is fortunate to partner with so many great companies that share our passion for public education and meeting the educational and social/emotional needs of the nearly 2.8 million Florida public school students.

In addition to FADSS 23 annual partnerships, we are pleased to have an additional 24 Associate Partners supporting FADSS 2019 Spring Leadership Conference.

During the conference, I encourage superintendents to take the time to talk with our business partners and learn more about the products and services they provide to Florida school districts.

Again – I want to recognize these companies and thank them for their support of our organization, Florida school districts, and most importantly the students. It truly does “Take a Village” and it is great to have the support of these business partners.

**Sincerely -
Bill Montford**