



FADSS 2020 – 2021 Annual Business Partners



FADSS PLATINUM PARTNERS

Company	Primary Contact	Services Provided to Districts
  Platinum Partner Since 2010	Brian Branham Vice President BBranham@crowneinc.com 321.239.2413	<p>Crowne Consulting Group provides best in class benefit cost containment strategies to include: self-funding, stop loss, on site medical clinics known as My Health Onsite, pharmacy solutions, and cancer case management. My Health Onsite is a full comprehensive onsite primary care health and wellness company. Patients may access a range of medical services at our onsite or near-site health center, including x-rays, an onsite pharmacy, treatment for acute illnesses like the flu, and medical care for chronic conditions like high cholesterol, high blood pressure, and diabetes. Crowne also provides a full service procurement solution.</p>
 Platinum Partner Since 2009	Rob Selvaggi Senior Vice President RSelvaggi@cainc.com 407.346.3153	<p>Founded in 1969, Curriculum Associates, LLC designs research-based print and online instructional materials, screens and assessments, and data management tools. The company's products and outstanding customer service provide teachers and administrators with the resources necessary for teaching diverse student populations and fostering learning for all students.</p>
 Platinum Partner Since 2019	Pam McAuley Account Executive Pam.McAuley@edgenuity.com 813.928.4083	<p>Edgenuity provides online and blended learning solutions for students in grades K-12 including core and credit recovery courses, intervention and test readiness programs, virtual instruction, and professional development. Our solutions propel student success, empower teachers to deliver effective instruction, and enable schools to meet their academic goals.</p>
 New Platinum Partner	Merle Gruesser Florida Acct. Services Manager Mgruesser@ena.com 407.264.7503	<p>Education Networks of America, Inc. (ENA) delivers transformative technology solutions supported by exceptional customer care. Since 1996, ENA has worked with our customers to design and engineer high-capacity and future-ready connectivity, communication, cloud, security, and data analytics solutions.</p>




PLATINUM PARTNERS, CONT.

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 <p>Platinum Partner Since 2017</p>	<p>Amenah Al-Sherri Enterprise Acct. Manager</p> <p>amenah.alsherri@hobsons.com</p> <p>662.801.9172</p>	<p>Naviance trusted by more than 13,000 schools, Naviance is a college, career, and life readiness (CCLR) platform that helps middle and high school students discover their strengths, explore college and career interests, create actionable goals, and find their best-fit path after high school.</p>
 <p>New Platinum Partner</p>	<p>Courtney Harrison Sales Strategy Director</p> <p>Courtney.Harrison@hnhco.com</p> <p>407.6371354</p>	<p>Houghton Mifflin Harcourt (HMH) is a global learning company, delivering connected solutions that engage learners, empower educators and improve student outcomes. As a leading provider of K-12 core curriculum, supplemental solutions and professional learning services, HMH partners with educators and school districts to unlock students' potential and extend teachers' capabilities.</p>
 <p>New Platinum Partner Gold Partner 2019-2020</p>	<p>Justin Flaitz Vice President of Sales</p> <p>jflaitz@k12insight.com</p> <p>772.486.9533</p>	<p>K12 Insight combines a powerful customer service platform with engaging professional learning and industry-leading research services to help schools create remarkable learning environments. We are committed to helping schools turn everyday interactions with students, parents, teachers, staff, and community members into exceptional and memorable experiences.</p>
 <p>Platinum Partner Since 2019</p>	<p>Sky Beard State Director</p> <p>Sbeard@strength.org</p> <p>321.223.7695</p>	<p>Connecting kids to the food they need while building capacity to tackle childhood hunger are key to No Kid Hungry's collaborative work. The goal is to ensure kids at risk of hunger have access to food when they need it, regardless of zip code, age, time of year or time of day. The No Kid Hungry strategy focuses on problem-solving, working with elected officials, business leaders, educators and nonprofits to eliminate the barriers that prevent children from accessing existing nutrition resources.</p>
 <p>Platinum Partner Since 2014</p>	<p>Brock Leonard Regional Manager – Strategic Accounts</p> <p>Brock.Leonard@nwea.org</p> <p>954.732.9798</p>	<p>NWEA® is a not-for-profit organization that supports students and educators worldwide by providing assessments, insightful reports, professional learning, and research services. Our solutions are trusted by educators in more than 9,500 schools, districts, and education agencies in 145 countries. Visit www.NWEA.org to find out how NWEA can partner with you to help all kids learn.</p>

PLATINUM PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
 Platinum Partner Since 2019	<p>Andrew Apgar Business Development</p> <p>Andrew.Apgar@se.com</p> <p>863.398.9202</p>	<p>Schneider Electric enables school districts to fund their BIG AMBITIONS now. Built upon a foundation of proven performance, transparency and strict accountability, our energy and sustainability solutions empower leaders to reallocate existing budget dollars to fund strategic priorities, like safety upgrades, infrastructure renewal, student enrichment, staff training and community engagement.</p>
 Platinum Partner Since 2014	<p>Ron Gomez Dir. of Business Development</p> <p>Ronaldo.Gomez@sodexo.com</p> <p>415.760.4559</p>	<p>Sodexo supports student engagement and improves the Quality of Life for the entire Schools community. By focusing on Quality of Life services, we reinforce the overall experience of a student’s educational journey. From nutritious school meals to clean classrooms to safe playgrounds and more, Sodexo enhances every student’s ability to learn and grow.</p>

FADSS GOLD PARTNERS

Company	Primary Contact	Services Provided to Districts
 Partner Since 2019	<p>Jeff Anderson Chief Executive Officer/Owner</p> <p>Jeff.Anderson@AudioEnhancement.com</p> <p>800.383.9362</p>	<p>Audio Enhancement’s Classroom Audio solutions and VIEWpath® (Video Interactive Education Window) offer timely benefits for educators. Classroom Audio provides a wearable microphone for teachers to amplify and distribute their voice throughout the entire learning space to help them deliver clear instruction, with or without a mask. VIEWpath simplifies content creation, management and delivery for effective remote and blended learning. Instruction can be captured with a classroom camera, webcam, or mobile application and streamed live to remote students.</p>
 New Gold Partner	<p>Laz Garcia Florida Account Executive</p> <p>Laz@lexialearning.com</p> <p>954-687-3997</p>	<p>Lexia Learning is committed to helping all students become proficient readers and confident learners. Lexia partners with K-12 educators to provide personalized instruction, actionable data, and professional learning to promote student achievement.</p>
 Partner Since 2010	<p>Amanda J. Clapp President</p> <p>ClappAJ@neola.com</p> <p>330.256.2389</p>	<p>NEOLA provides school districts with a complete service for developing and updating Board Bylaws and Policies, Administrative Procedures, Forms, Staff Handbooks and Student/Parent Handbooks in digital format.</p>

FADSS SILVER PARTNERS

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 chancelight BEHAVIORAL HEALTH THERAPY & EDUCATION New Silver Partner	Rudolph Flores EVP, Chief Development Officer Rflores@chancelight.com 602.321.1300	ChanceLight Education is the nation's leading provider of behavioral health, therapy and education solutions for children and young adults. We change the direction of children's lives by offering them the opportunity to create successful, independent futures. ChanceLight Education includes an alternative education program and a SPED program which partners with several hundred school districts to serve at-risk students and students with special needs.
 CollegeBoard Partner Since 2016	Tikini Thompson Director tthompson@collegeboard.org 352.436.2675	Founded in 1900, the College Board was created to expand access to higher education. Today, the membership association is made up of over 6,000 of the world's leading educational institutions and is dedicated to promoting excellence and equity in education. Each year, the College Board helps more than seven million students prepare for a successful transition to college through programs and services in college readiness and college success - including the SAT® and the Advanced Placement Program®.
 ESS <i>Every day counts.</i> Partner Since 2015	Dan McLaughlin VP of Business Development DMclaughlin@ESS.com 609.923.2403	ESS is an educational staffing firm specializing in management of substitute teachers, paraprofessionals and support personnel for school districts. Our focus is to relieve school districts of administrative duties related to substitute personnel including recruiting, screening, credentialing, training, placing and daily management of the workforce. We deliver an unmatched level of coverage that ensures quality in the classroom while providing significant, bottom-line cost savings.
 FSBD Partner Since 2008	Bill Purtell Senior VP, Strategic Alliances BillPurtell@fsbd.com 561.222.9135	Florida School Book Depository is a private organization maintained to serve Educational Publishers by efficiently distributing a variety of K-12 instructional materials only in the state of Florida.
 Florida School Boards FSBIT Insurance Trust Partner Since 2017	David Stephens Executive Director dstephens@fsbit.net 352.464.3225	FSBIT is completely dedicated to serving education through its member school districts. Unlike competitors in the risk management and loss prevention arena, FSBIT 's focus is reflected in the qualifications and experience of its staff and board of directors. This school district experience insures that products and services are meaningful, cost effective, and on target for meeting district needs.
 gaggle New Silver Partner	Ray Chirnside Events Manager ray@gaggle.net 941.284.4719	Gaggle is the pioneer in helping K-12 districts manage student safety on school-provided technology. Our mission is to help ensure the safety and well-being of all students, supporting school districts in proactively identifying those who are struggling. We have helped hundreds of districts avoid tragedies and save lives, while also protecting their liability.

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 <p>imagine learning</p> <p>Partner Since 2012</p>	<p>Nick Narayan Regional Partnership Director</p> <p>Nick.Narayan@imaginelearning.com</p> <p>281.220.7269</p>	<p>Imagine Learning delivers award-winning language, literacy, and mathematics software solutions for K–12 students, revolutionizing the way children learn. Students and teachers love Imagine Language & Literacy, Imagine Math, Imagine Math Facts, and Imagine Español because they are research based, data driven, instructionally differentiated, and incredibly fun to use.</p>
 <p>Istation Supporting Educators. Empowering Kids. Changing Lives.</p> <p>Partner Since 2016</p>	<p>Cathy Bonhomme Account Executive – Florida</p> <p>Cbonhomme@istation.com</p> <p>813.785.1531</p>	<p>Integrating blended learning solutions that drive reading intervention, instruction, and enrichment, Istation's innovative educational technology includes assessments and instruction for classroom and home use in PreK-8 reading. Developed to provide the data-driven support schools need to deliver differentiation to help students grow, Istation's comprehensive, award-winning technology provides adaptive curriculum, formative assessments, teacher-led lessons, personalized data profiles and professional development.</p>
<p>RENAISSANCE®</p> <p>Partner Since 2014</p>	<p>John Lundberg Florida Field Account Executive</p> <p>John.Lundberg@renaissance.com</p> <p>407.414.7866</p>	<p>Renaissance® transforms data about how students learn into instruments of empowerment for classroom teachers, enabling them to guide all students to achieve their full potentials. Through smart, data-driven educational technology solutions that amplify teachers' effectiveness, Renaissance helps teachers teach better, students learn better, and school administrators lead better.</p>