



# FADSS 2021-2022 Annual Business Partner Directory

## FADSS PLATINUM PARTNERS

Company	Primary Contact	Services Provided to Districts
 <p><b>Audio Enhancement</b></p> <p>New 2021-2022 Platinum Partner Gold Partner 2019-2021</p>	<p><b>Jeff Anderson</b> Chief Executive Officer/Owner</p> <p>Jeff.Anderson@AudioEnhancement.com</p> <p>800.383.9362</p>	<p>Founded on the belief that Learning Begins with Hearing, <b>Audio Enhancement</b> has been developing audio solutions to empower learning for over 40 years. Sound reinforcement became even more critical when students and teachers returned to school wearing masks. With Classroom Audio Systems, teachers could continue speaking in their natural voices, not straining to be heard through a mask, and students could understand the lesson.</p>
<p><b>Curriculum Associates</b></p>  <p><b>i-Ready</b></p> <p>Platinum Partner Since 2009</p>	<p><b>Rob Selvaggi</b> Senior Vice President</p> <p>RSelvaggi@cainc.com</p> <p>407.346.3153</p>	<p>Founded in 1969, <b>Curriculum Associates</b> designs research-based print and online instructional materials, screens and assessments, and data management tools. The company's products and outstanding customer service provide teachers and administrators with the resources necessary for teaching diverse student populations and fostering learning for all students.</p>
 <p><b>Edgenuity</b> where learning clicks</p> <p>Platinum Partner Since 2019</p>	<p><b>Jose Ruiz</b> Account Executive</p> <p>Jose.Ruiz@edgenuity.com</p> <p>407.615.0168</p>	<p><b>Edgenuity</b> provides online and blended learning solutions for students in grades K-12 including core and credit recovery courses, intervention and test readiness programs, virtual instruction, and professional development. Our solutions propel student success, empower teachers to deliver effective instruction, and enable schools to meet their academic goals.</p>
 <p><b>ena</b></p> <p>Platinum Partner Since 2020</p>	<p><b>Oliver Landow</b> National Customer Services Director</p> <p>Olandow@ena.com</p> <p>443.364.9100</p>	<p><b>Education Networks of America, Inc. (ENA)</b> delivers transformative technology solutions supported by exceptional customer care. Since 1996, ENA has worked with our customers to design and engineer high-capacity and future-ready connectivity, communication, cloud, security, and data analytics solutions.</p>

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 <p><b>Platinum Partner Since 2020</b></p>	<p><b>Denise Kessler</b>            Director of Sales</p> <p><b>Denise.Kessler@hnhco.com</b></p> <p><b>941.704.9034</b></p>	<p><b>Houghton Mifflin Harcourt (HMH)</b> is a learning technology company committed to delivering connected solutions that engage learners, empower educators and improve student outcomes. As a leading provider of K–12 core curriculum, supplemental and intervention solutions and professional learning services, HMH partners with educators and school districts to uncover solutions that unlock students’ potential and extend teachers’ capabilities.</p>
 <p><b>Platinum Partner Since 2020</b>            Gold Partner 2019-2020</p>	<p><b>Sarah Berman</b>            Regional Account Director</p> <p><b>sberman@k12insight.com</b></p> <p><b>703.542.9633</b></p>	<p><b>K12 Insight</b> is committed to helping schools turn everyday interactions with students, parents, teachers and staff into exceptional and memorable experiences. Through a unique combination of cloud-based technology, industry-leading school district surveys, and professional development, our school-based customer experience solutions were created to give K-12 administrators the tools they need to improve family and community engagement, generate public support for key initiatives and provide exceptional experiences for parents, students and staff. Our suite of solutions works inside the classroom and across every department.</p>
 <p><b>Platinum Partner Since 2010</b></p>	<p><b>Brian Branham</b>            Vice President</p> <p><b>BBranham@Myhealthonsite.com</b></p> <p><b>321.221.0658</b></p>	<p>At <b>My Health Onsite</b>, we provide patient-focused care through an advanced worksite-healthcare model. For nearly 2 decades, we've built and managed over 55 health and wellness centers. Through top rated-medical partnerships, interactive e-health portals, onsite, near-site and virtual care, we have honed the transformative power of primary care and wellness services. By focusing on early interventions, risk identification, and patient compliance, our first-class medical teams are able to treat and manage employee health with exceptional success.</p>



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 <b>NAVIANCE</b> BY POWERSCHOOL  <span style="background-color: yellow;">Platinum Partner Since 2017</span>	<p style="text-align: center;"><b>Amenah Al-Sherri</b> Enterprise Acct. Manager   <b>amenah.alsherri@powerschool.com</b>   <b>662.801.9172</b></p>	<p><b>Naviance</b>, recently acquired by PowerSchool, is a comprehensive college, career, and military readiness solution that has helped 340,000+ students across Florida to align their strengths and interests to postsecondary goals, improve outcomes, and connect learning to life. Naviance helps meet and track Florida House Bill 7071 requirements of promoting career education and readiness opportunities for students in Florida’s public schools. With Naviance, schools and district can strengthen transition pathways to college and career opportunities and establish an alignment between education and workforce needs.</p>
 <b>NO KID HUNGRY</b> <sup>®</sup>  <span style="background-color: yellow;">Platinum Partner Since 2019</span>	<p style="text-align: center;"><b>Sky Beard</b> State Director   <b>Sbeard@strength.org</b>   <b>321.223.7695</b></p>	<p><b>No Kid Hungry</b> is focused on closing the gap between kids who have enough to eat and those who don’t. The goal is to ensure kids at risk of hunger have access to food when they need it, regardless of zip code, age, time of year or time of day. The No Kid Hungry strategy focuses on problem-solving, working with elected officials, business leaders, educators and nonprofits to eliminate the barriers that prevent children from accessing existing nutrition resources. Connecting kids to the food they need while building capacity to tackle childhood hunger are key to No Kid Hungry’s collaborative work.</p>
 <b>nwea</b> <sup>®</sup>  <span style="background-color: yellow;">Platinum Partner Since 2014</span>	<p style="text-align: center;"><b>Brock Leonard</b> Senior Director – Strategic Partnerships   <b>Brock.Leonard@nwea.org</b>   <b>954.732.9798</b></p>	<p><b>NWEA</b><sup>®</sup> is a research-based, not-for-profit organization that supports students and educators worldwide by creating assessment solutions that precisely measure growth and proficiency — and provide insights to help tailor instruction. For more than 40 years, NWEA has developed pre-K–12 assessments and professional learning offerings to help advance all students along their optimal learning paths. More than 11 million students in 146 countries use our solutions to support their learning and growth each year.</p>



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 <p><b>Platinum Partner Since 2019</b></p>	<p><b>Larry Perrin</b> Florida K12 Program Manager</p> <p><b>Larry.Perrin@se.com</b></p> <p><b>985.237.0181</b></p>	<p><b>Schneider Electric</b> enables school districts to fund their priorities now. Our transformative solutions and collaborative approach help create new revenue streams that enable leaders to reinvest dollars where they are needed most – improving school facilities and the student learning experience – and all without new taxes or depleting bonding capacity or cash reserves.</p>
 <p><b>QUALITY OF LIFE SERVICES</b></p> <p><b>Platinum Partner Since 2014</b></p>	<p><b>Ron Gomez</b> Director of Business Development</p> <p><b>Ronaldo.Gomez@sodexo.com</b></p> <p><b>415.760.4559</b></p>	<p><b>Sodexo</b> is a professional food service and facilities management provider. Our teams create unique dining experiences and high performing buildings and grounds. Personal attention and efficient, data-driven practices are the hallmarks of Sodexo’s K-12 partnerships. Through wholesome nutrition and healthy buildings and grounds, Sodexo helps build strong, resilient learning communities that ensure each child in every school district can thrive.</p>

## FADSS GOLD PARTNERS

Company	Primary Contact	Services Provided to Districts
 <b>New 2021-2022 Gold Partner</b>	<p><b>Carlin Robinson</b>            Director of Strategic Partnerships  <a href="mailto:carlin@labster.com">carlin@labster.com</a>            302-405-7377</p>	<p>Your students can use <b>Labster</b> to perform virtual lab experiments, learn scientific concepts, and practice skills in a fun, engaging, and risk-free environment. Virtual labs for biology, chemistry, and physics align with NGSS, AP and IB standards. Teachers assign Labster as pre-lab homework or play it live during class. Labster automatically grades quizzes and teachers can easily monitor performance. Labster is compatible with Google Classroom and other LMS systems. Research shows Labster improves learning outcomes.</p>
 <b>New 2021-2022 Gold Partner</b>	<p><b>Josh Wycuff</b>            Client Partner  <a href="mailto:josh.wycuff@franklincovey.com">josh.wycuff@franklincovey.com</a>            386.383.9313</p>	<p><b>Leader in Me</b> is a research-validated comprehensive process designed to address social emotional needs, college and career readiness, and the development of a strong leadership culture. World-class FranklinCovey coaches support implementation excellence and professional development essential for sustained academic achievement. We are a global leader in assisting schools and districts with current educational challenges such as Learning Loss &amp; Virtual Learning; Educator Mental Wellness &amp; Leadership Development; Student College, Career &amp; Life Readiness; Family Engagement; Equity &amp; Unconscious Bias; &amp; Leadership Development.</p>
 <b>Gold Partner Since 2020</b>	<p><b>Laz Garcia</b>            Florida Account Executive  <a href="mailto:Lazari.Garcia@lexialearning.com">Lazari.Garcia@lexialearning.com</a>            954.687.3997</p>	<p><b>Lexia Learning</b> is committed to helping all students become proficient readers and confident learners. Lexia partners with K-12 educators to provide personalized instruction, actionable data, and professional learning to promote student achievement.</p>
 <b>New 2021 – 2022 Gold Partner</b>	<p><b>Mark Alsdorf</b>            Regional Marketing Manager  <a href="mailto:Mark.Alsdorf@newsela.com">Mark.Alsdorf@newsela.com</a>            813.597.6924</p>	<p><b>Newsela</b> is working with Florida districts to empower teachers with engaging, relevant, B.E.S.T.-aligned content. Newsela helps provide meaningful classroom learning for every learner by leveling all nonfiction content across 5 Lexile levels, providing content in English and Spanish. And we make Social Studies come alive with relevant connections all students can access and engage students in meaningful Civics education with authentic current events.</p>





## FADSS GOLD PARTNERS, CONT.

Company	Company	Company
 <b>Gold Partner Since 2010</b>	<p><b>Amanda J. Clapp</b>            President</p> <p><b>ClappAJ@neola.com</b></p> <p><b>330.256.2389</b></p>	<p><b>NEOLA</b> helps Districts set direction through policy in the ever evolving legal landscape. Through the provision of a complete service from the development and updating Board Bylaws and Policies, Administrative Procedures, Forms, Staff Handbooks and Student/Parent Handbooks in a digital format, Neola seeks to be a partner in education excellence with our Districts allowing them to put children first.</p>
 <b>Gold Partner Since 2021</b>	<p><b>Joseph Rossi</b>            Vice President of Global Sales</p> <p><b>jrossi@transfinder.com</b></p> <p><b>518.723.8100</b></p>	<p><b>Transfinder</b> has been providing intelligent and integrated transportation solutions used by more than 3,000 school districts nationwide for more than three decades. Districts turn to Transfinder for routing, communications, parent and driver apps, attendance, reporting, field trips, GPS, preventative maintenance, and expert professional services. Transfinder offers all-in-one options for managing school transportation operations to increase safety, save money, and build transparency through better information and greater communication throughout the district and community.</p>

## FADSS SILVER PARTNERS

Company	Primary Contact	Services Provided to Districts
 <p><b>CollegeBoard</b></p> <p>Partner Since 2016</p>	<p><b>Tikini Thompson</b>            Director</p> <p><a href="mailto:tthompson@collegeboard.org">tthompson@collegeboard.org</a></p> <p>352.436.2675</p>	<p>The <b>College Board</b> is a mission-driven not-for-profit organization that connects students to college success and opportunity. Founded in 1900, the College Board was created to expand access to higher education. Today, the membership association is made up of over 6,000 of the world’s leading education institutions and is dedicated to promoting excellence and equity in education.</p>
 <p><b>edmentum™</b></p> <p>Silver Partner Since 2019</p>	<p><b>Laura Brown</b>            Regional Vice President</p> <p><a href="mailto:laura.brown@edmentum.com">laura.brown@edmentum.com</a></p> <p>850.832.9654</p>	<p>Founded in innovation, <b>Edmentum</b> is committed to being educators’ most trusted partner in creating successful student outcomes everywhere learning occurs. Edmentum delivers rigorous, research-based curriculum, assessments, and practice items aligned to the most up-to-date standards and designed to engage students. We are committed to making it easier for educators to individualize learning for every student through simple technology, high quality content, and actionable data.</p>
 <p><b>ESS</b>  <i>Every day counts.</i></p> <p>Silver Partner Since 2015</p>	<p><b>Dan McLaughlin</b>            VP of Business Development</p> <p><a href="mailto:DMclaughlin@ESS.com">DMclaughlin@ESS.com</a></p> <p>609.923.2403</p>	<p><b>ESS</b> is the largest dedicated provider of substitute staffing and management to the K-12 education market. Our team is fully committed to supporting over 750 school districts in 29 states, including Florida, by recruiting, hiring, training, placing, and managing daily, long-term, virtual, and permanent substitute personnel. We provide each of our partners an innovative, all-inclusive staffing management program designed to eliminate administrative burdens while providing transparent reporting of performance, elevating student achievement, and supporting the local community. At ESS, it’s not just about staffing. It’s about investing time, personnel, and resources so you can focus on your primary goal of delivering a quality education.</p>

## FADSS SILVER PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
 <p><b>Partner Since 2008</b></p>	<p><b>Bill Purtell</b>            Senior VP, Strategic Alliances</p> <p><b>BillPurtell@fsbd.com</b>            561.222.9135</p>	<p><b>Florida School Book Depository</b> is a private organization maintained to serve Educational Publishers by efficiently distributing a variety of K-12 instructional materials only in the state of Florida. Our primary purpose is to provide Florida elementary and secondary schools with an in-state source for satisfying their instructional material needs at the lowest possible cost and with the fastest service.</p>
 <p><b>Partner Since 2017</b></p>	<p><b>David Stephens</b>            Executive Director</p> <p><b>dstephens@fsbit.net</b>            352.464.3225</p>	<p>If you want to know about the <b>Florida School Boards Insurance Trust (FSBIT)</b>. I would suggest that you contact one of our member districts and they can tell you about us. Our job is to do the best Risk Management we can for our member districts day in and day out. It's just that simple. District members include Alachua, St. Johns, Charlotte, Citrus, Santa Rosa, Okaloosa, Okeechobee, Taylor, Lafayette, Madison, Gadsden and Suwanee.</p>
 <p><b>Partner Since 2019</b></p>	<p><b>Jamie Gansmann</b>            Regional Sales Manager</p> <p><b>Jamie@gaggle.net</b>            303. 870-7078</p>	<p><b>Gaggle</b> is Gaggle is the pioneer in helping K-12 districts manage student safety on school-provided technology. Our mission is to help ensure the safety and well-being of all students, supporting school districts in proactively identifying those who are struggling. We have helped hundreds of districts avoid tragedies and save lives.</p>
 <p><b>Partner Since 2012</b></p>	<p><b>Nick Narayan</b>            Regional Partnership Director</p> <p><b>Nick.Narayan@imaginelearning.com</b>            281.220.7269</p>	<p>A comprehensive district-wide solution: The <b>Imagine Learning</b> Suite of adaptive PreK–HS Literacy, Math, and Assessment solutions serves the needs of every student, teacher, and school in your district. The Imagine Learning Suite of programs work together to create a district-wide solution. Our products deliver highly engaging pedagogy that strengthens language development, helping students feel connected to their learning.</p>



## FADSS SILVER PARTNERS, CONT.

Company	Primary Contact	Services Provided to Districts
 <p><b>Partner Since 2016</b></p>	<p><b>Cathy Bonhomme</b>          Account Executive – Florida</p> <p><b>Cbonhomme@istation.com</b></p> <p><b>813.785.1531</b></p>	<p>Integrating blended learning solutions that drive reading intervention, instruction, and enrichment, <b>Istation’s</b> innovative educational technology includes assessments and instruction for classroom and home use in PreK-8 reading. Developed to provide the data-driven support schools need to deliver differentiation to help students grow, Istation’s comprehensive, award-winning technology provides adaptive curriculum, formative assessments, teacher-led lessons, personalized data profiles and professional development.</p>
 <p><b>Partner Since 2014</b></p>	<p><b>John Lundberg</b>          Florida Field Account Executive</p> <p><b>John.Lundberg@renaissance.com</b></p> <p><b>407.414.7866</b></p>	<p>A leader in assessment, reading, and math solutions for pre-K–12 schools and districts, <b>Renaissance®</b> helps educators accelerate growth for all students. Used in one-third+ US schools, solutions include: Star Assessments, for accurate insights into K–12 learning; myIGDIs, for early learning assessment; myON, for access to high-quality reading materials; Accelerated Reader, for independent reading practice; Freckle, for differentiated instruction; Schoolzilla, for actionable insights into student achievement; Lalilo, for foundational literacy; and Nearpod, for instructional delivery.</p>
 <p><b>New 2021-2022 Silver Partner</b></p>	<p><b>Jessica Joseph</b>          Strategic Partnerships Manager</p> <p><b>jessica.joseph@wgu.edu</b></p> <p><b>561-714-3985</b></p>	<p>Our mission at <b>Western Governors University</b> is to change lives for the better by creating pathways to opportunity. At WGU, we know the impact that teachers and paraprofessionals have on students and communities. For the past 20 years, we’ve worked to support our students in the education field by offering accredited degrees, flexible on-line courses, and low, flat-rate tuition. Our CAEP- and AAQEP-accredited Teachers College offers bachelor’s and master’s degree programs leading to initial licensure, as well as graduate degrees for licensed teachers. The WGU Teachers College is committed to supporting school districts in growing their internal pipeline of future teachers and producing next generation educators.</p>